

## OBJECTIVES

- Provide an innovative and structured methodology that focuses on increasing visibility, discipline and accountability with their suppliers and sub-tiers
- Offer a flexible business model that adapts to the Customer's changing dynamics
- Provide a transparent pricing structure that simplifies customers budgeting, is cost effective and delivers cost savings



## ABOUT

OEM Logistics, LLC is committed to providing **first in class services** to our customers that will systemically **improve the on-time delivery** performance of their supply base. Founded by industry veterans, we have helped customers reduce their supply chain burdens by identifying outside the box, niche opportunities and solutions that **address and improve the supply chain** performance within the Aerospace & Defense industry. The supply chain and specifically, suppliers within the industry have gotten significantly worse over the last couple of years and will not improve anytime soon. With relationships and experience managing more than 2,500 suppliers and sub-tiers over the last 20 years, OEM's services offer a solution that will allow our customers to achieve a robust, sustainable supply chain.

## KEY BENEFITS

- Customers reported a **40-60% cost savings** vs. utilizing internal resources
- Customer **travel budget reductions** funded significant levels of Supplier Management services
- **Increased on-time delivery performance** and reduction of critical part shortages
- Improved supplier responsiveness and identification of **early warning signs**
- Improved supplier on-time delivery allows customers to **stabilize their production lines and increase revenue**
- **Redirect internal resources** to higher priorities
- Comprehensive **metrics package** and regular **performance management reviews**

## BUSINESS MODEL

Our customized, three-level supplier surveillance model leverages "**boots on the ground**" to effectively manage suppliers and sub-tiers based on their current performance dynamics. Additionally, OEM utilizes a **proprietary, in-house designed and developed custom data management system** that provides transparent communication managing the suppliers entire open order report with customers and suppliers to bring back discipline and accountability.



ALL EMPLOYEES ARE SALARIED AND FULL-TIME WITH COMPANY BENEFITS AND ARE MOTIVATED TO MAKE A DIFFERENCE EVERY DAY. EMPLOYEES ARE EXPERIENCED AEROSPACE PROFESSIONALS THAT MAINTAIN DIVERSE SKILLSETS AND EXPERIENCES WITH A MINIMUM OF 8-10 YEARS MANUFACTURING EXPERIENCE WITHIN THE INDUSTRY. THIS CREATES PRIDE OF OWNERSHIP AND ENABLED **ON-TIME DELIVERY IMPROVEMENTS** TO BE ACHIEVED IN **100% OF THE 2,500 SUPPLIERS MANAGED.**